



Vice President of Economic Development

Greater Seattle Partners (GSP)—the economic development organization for the Puget Sound region—seeks a VP to direct inclusive economic development across the greater Seattle region. The VP of Economic Development oversees the organization’s business attraction, global trade and investment and research initiatives. The VP of Economic Development serves as both a leader internally for the staff team and externally with regional partners championing the organization’s mission to drive and sustain regional economic prosperity for all.

DUTIES & RESPONSIBILITIES

- Direct GSP’s economic development strategy and programs to drive inclusive regional growth.
- Oversee Business Attraction, Global Trade & Investment, & Research teams.
- Lead GSP’s efforts to elevate and collaborate with regional economic development partners including coordination of regional economic recovery planning.
- Identify opportunities for GSP to leverage cross-program strengths to take advantage of new opportunities and solve challenges.
- Publicly represent GSP with the media and external constituency groups including community, governmental, and private organizations
- Direct international and domestic business attraction efforts including lead generation, and site selection.
- Consult on development and execution of marketing Initiatives.
- Lead Business Attraction and Regional Research Councils comprised of GSP investors, regional leaders and industry experts.

PREFERRED SKILLS

- *Economic Development:* Expertise in economic development strategies and methodology. Experience with inclusive economic development strategies preferred.
- *Equity:* Share the organization’s commitment to advancing equity and inclusive economic development.
- *Communications:* Excellent written, verbal and electronic / digital communication skills. Able to succinctly articulate GSP’s messaging and services to clients and regional partners to support their goals. Comfortable delivering public presentations to large groups.
- *Project & Contract Management:* Capable of effectively managing multiple contracts, projects and teams to deliver results.
- *Adaptability:* Able to meet changing client and partner needs as well as a continuing evolving economic and business environment.

- *Collaborative & Team-Oriented:* Forward-thinking, collaborative style. Able to initiate and support cross-collaboration among divisions within GSP to support programs and projects. Build teams and work effectively with GSP staff and regional partners to meet client needs and the region's goals.
- *Innovative:* Able to instill a learning environment within the organization and its programs and projects. Approach projects through a lens of innovation and continuous improvement and establish assessment tools to measure project outcomes.

ABOUT GREATER SEATTLE PARTNERS

Greater Seattle Partners (GSP) is the regional economic and trade development organization for the Puget Sound region in Washington State serving Snohomish, King and Pierce counties. Working in partnership with the private sector, cities, counties, ports and economic development organizations, GSP will strengthen and unify the region's economic development efforts by:

- Building global identity to attraction new investment and advance trade.
- Growing our talent to strengthen regional competitiveness.
- Elevating regional economic development to achieve inclusive economic growth.
- Providing a new level of sophisticated research and data analysis

Founding leadership from the private and public sectors includes Boeing, Amazon, JPMorgan Chase, Microsoft, Starbucks, Expedia and Alaska Airlines, as well as county executives, mayors and port commissioners from the Greater Seattle region.

BENEFITS

Greater Seattle Partners (GSP) provides a comprehensive and competitive benefits package including but not restricted to:

- Medical/dental/vision coverage
- Vacation/sick/float leave
- Life Insurance
- Accidental death & dismemberment Insurance
- Long-term disability insurance
- Transit subsidies
- Flexible Spending Account
- Employer-matched 401(k) Contribution
- Tuition reimbursement
- Paid parental leave
- Wellspring EAP membership
- Personal accident insurance
- Generous holiday schedule and paid days off
- Greater Seattle Partners is an Equal Opportunity Employer

APPLICATION INFORMATION

Qualified candidates should respond by sending a cover letter and resume via email to info@greater-seattle.com. Resumes are being reviewed as received and position will remain open until filled.