



HOME TO THE LARGEST CLOUD COMPUTING COMPANIES IN THE WORLD

**GREATER SEATTLE IS THE HEADQUARTERS FOR AMAZON AND MICROSOFT,
AND THE FASTEST GROWING TECH HUB IN THE UNITED STATES.**

Featuring a dynamic and world-class ecosystem of AI, Biotech, Cloud, Cybersecurity, Fintech, Mobility, VR/XR and other IoT-related companies, the technology industry generates a stunning total economic impact of \$298 billion and 2.2 million jobs for the state of Washington.



TECH

| | |
|--------------------|------------------------|
| Amazon.com Inc. | VMware |
| Microsoft Corp. | Outreach |
| T-Mobile US Inc. | Highspot Inc. |
| Facebook Inc. | Zones LLC |
| Google Inc. | Rover |
| Comcast WA State | Blueprint Technologies |
| Expedia Group | Apptio Inc. |
| Salesforce | Zonar Systems Inc. |
| Oracle Corp. | ExtraHop |
| Blue Origin LLC | Zipwhip |
| Zillow Group Inc. | Affirma LLC |
| SAP | Icertis |
| F5 Networks Inc. | Edifecs Inc. |
| Accenture | Qumulo |
| Dell Technologies | Nintex |
| DocuSign Inc. | INRIX |
| Zulily Inc. | Redapt Inc. |
| Redfin Corp. | Amperity |
| Smartsheet Inc. | NetMotion Software |
| Apple Inc. | BitTitan |
| Uber | DIS Corp. |
| Intel Corp. | HP Enterprise |
| Adobe Systems Inc. | Teleion LLC |
| Convoy | RealNetworks Inc. |
| Avalara Inc. | Amplify |

CLOUD

| | |
|---------------------|--------------------|
| Microsoft Azure | ExtraHop |
| Amazon Web Services | Icertis |
| Google Cloud | Edifecs Inc. |
| Salesforce | Qumulo |
| Oracle Corp. | Nintex |
| Accenture | Redapt Inc. |
| Dell Technologies | NetMotion Software |
| F5 Networks Inc. | BitTitan |
| Smartsheet Inc. | DIS Corp. |
| Avalara Inc. | HP Enterprise |
| Zones LLC | Teleion LLC |
| Apptio Inc. | Panopto |
| VMware | |

CYBERSECURITY

| | |
|------------------|----------------------------|
| Accenture | Amara Inc. |
| F5 Networks Inc. | IOActive |
| VMware | Polyverse Corp. |
| ExtraHop | Kalles Group |
| Infoblox | SisAdmin LLC |
| AuthO Inc. | DefenseStorm |
| Ekata | Hintze Law |
| Teleion LLC | Cloudentity |
| Akvelon Inc. | Caliber Security Partners |
| Critical Insight | WatchGuard Technologies |
| Tanium | Greene Information Systems |

ARTIFICIAL INTELLIGENCE

| | |
|--------------------|-------------------|
| Accenture | RealNetworks Inc. |
| Avalara Inc. | Akvelon Inc. |
| Outreach | Defined.ai |
| Zonar Systems Inc. | SeekOut |
| ExtraHop | Core Scientific |
| Icertis | Algorithmia |
| Edifecs Inc. | KenSci |
| INRIX | Armoire |
| Amperity | Suplari |
| Shelf Engine | Lexion |
| Teleion LLC | Versium Analytics |
| Textio | OctoML |
| Echodyne Corp. | |

“ I ACTUALLY
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OF ENGINEERING
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THAN THERE
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ORION HINDAWI,
CEO, TANIUM

TECH IS DRIVING FUTURE GROWTH IN THE GREATER SEATTLE REGION

According to a recent report by the real estate brokerage firm CBRE, 14 new “mega leases” propelled the region past the Bay Area for most new tech office space leases in the United States in 2020. This is in addition to record-breaking VC funding, sizzling startup growth and massive expansion projects from the world’s most recognized brands.

Notable new projects include:

Amazon has committed to 25,000 new jobs in Bellevue as part of an expansion of its Puget Sound headquarters with more than 6.6 million square feet of space leased, planned and under construction for the company there. It is, by far, one of the largest post-COVID economic development opportunities in the U.S.



T-Mobile recently completed a \$160 million refresh of its headquarters in Bellevue, Washington. The company employs approximately 8,000 people and maintains a 1.5-million-square-foot real estate footprint in the Puget Sound region.



Meta is also expanding its footprint in the region. The portfolio now includes four leased buildings totaling about 1.2 million square feet, plus the company purchased a 6-acre, 400,000 square-foot complex from REI in Bellevue’s Spring District. This brings Meta’s Spring District commitment to about 1.6 million square feet.

Microsoft is rebuilding its Redmond campus to include 17 new buildings, 6.7 million square feet of renovated workspace, \$150 million in transportation infrastructure improvements, public spaces, sports fields and green space. When this project is complete, the main campus will be comprised of 131 buildings — including the equivalent of 180 football fields of new and renovated space — workspace for 47,000 employees, plus room to expand operations and add up to 8,000 more people.



Google is moving forward with plans for two new campuses in Kirkland, Washington in addition to its existing 375,000 square foot facility there. The company has more than 5,750 employees total in the region working on everything from Android technology to cloud computing.



TECH TALENT



**#1 MOST INNOVATIVE
PUBLIC UNIVERSITY**
(UNIVERSITY OF WASHINGTON)
SOURCE: REUTERS, 2019



**HIGHEST NET PERCENTAGE
GAIN IN TECH TALENT**
SOURCE: CBRE, 2019-2020



MOST EDUCATED BIG CITY IN THE U.S.
WITH 63% OF RESIDENTS OVER
THE AGE OF 25 WITH A DEGREE
SOURCE: U.S. CENSUS, 2017



**RANKED #1 METRO IN THE NATION
FOR STEM PROFESSIONALS**
SOURCE: WALLETHUB, 2022



WORKFORCE OF 2.1 MILLION STRONG
GAINING NEARLY 20,000 NEW
WORKERS EVERY YEAR FROM OTHER
DOMESTIC AND INTERNATIONAL CITIES
SOURCE: EMSI, 2021



**MILLENNIAL POPULATION
(AGED 22 TO 36) GREW THE FASTEST**
AMONG MAJOR TECH MARKETS
SINCE 2014, NEARLY 22%
SOURCE: CBRE, 2021



**#1 U.S. CITY WITH THE
MOST OPPORTUNITY FOR
JOB SEEKERS**
SOURCE: LINKEDIN, 2021



**TOP 10 MOST INNOVATIVE
REGION IN THE WORLD**
SOURCE: JLL, 2022

EMPLOYMENT BREAKDOWN

| | EMPLOYED 2020 | GROWTH 2015-2020 | AVERAGE WAGE | GROWTH 2015-2020 |
|---|------------------|---------------------|-----------------|---------------------|
| TOTAL TECH OCCUPATIONS | 184,660 | 35.4% | \$126,730 | 15.3% |
| SOFTWARE DEVELOPERS & PROGRAMMERS | 114,800 | 56.3% | \$134,430 | 12.2% |
| COMPUTER SUPPORT, DATABASE & SYSTEMS | 47,770 | 7.8% | \$100,410 | 14.6% |
| COMPUTER & INFORMATION SYSTEMS MANAGERS | 10,560 | 26.9% | \$171,230 | 12.9% |
| TECHNOLOGY ENGINEERING RELATED | 11,530 | 12.2% | \$118,356 | 16.4% |

SOURCE: CBRE AND U.S. BUREAU OF LABOR STATISTICS (METRO AREA), 2021

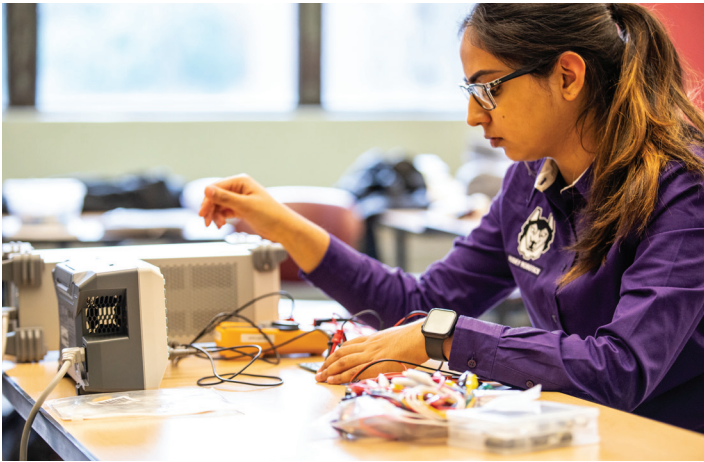
| Degree Completions (2019) | TOTAL DEGREES | GROWTH 2015-2019 | MALE | FEMALE |
|---------------------------|---------------|------------------|------|--------|
| Computer Engineering | 3,365 | 110% | 70% | 30% |
| Math/Statistics | 663 | 28% | 63% | 37% |
| Other Tech Engineering | 814 | 44% | 74% | 26% |
| Totals | 4,847 | 80% | 69% | 31% |

| Degree Completions (2019) | TOTAL DEGREES | WHITE | ASIAN | HISPANIC | BLACK | OTHER |
|---------------------------|---------------|-------|-------|----------|-------|-------|
| Computer Engineering | 3,365 | 47% | 33% | 6% | 5% | 8% |
| Math/Statistics | 668 | 62% | 26% | 6% | 1% | 5% |
| Other Tech Engineering | 814 | 61% | 21% | 8% | 2% | 9% |
| Totals | 4,847 | 51% | 30% | 6% | 4% | 8% |

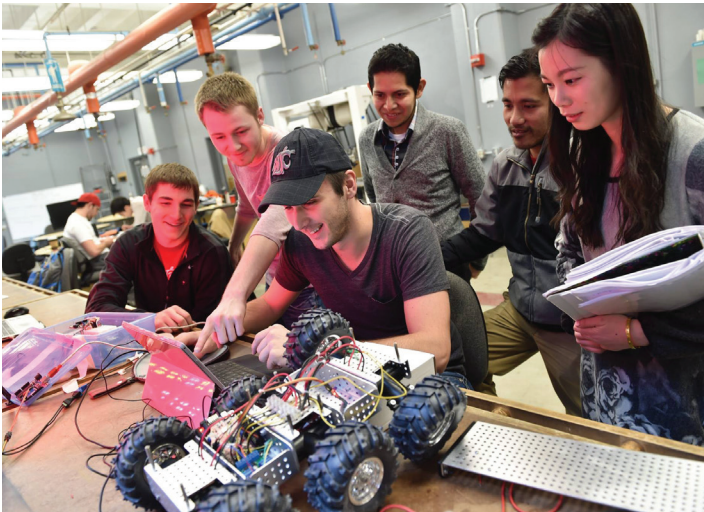
SOURCE: CBRE AND U.S. BUREAU OF LABOR STATISTICS (METRO AREA), 2021

WORLD-CLASS RESEARCH UNIVERSITIES

The University of Washington's Paul G. Allen School of Computer Science & Engineering is widely regarded among the top ten programs in the nation and covers most of the principal areas of computer science and computer engineering, from artificial intelligence to data science to security. In February 2022, The University of Washington and Amazon announced the “Science Hub,” an effort that will advance innovation in core robotics, artificial intelligence technologies and their applications.



The Washington State University (WSU) School of Electrical Engineering & Computer Science provides a Top 20 graduate program for design automation and high-performance computing. It is the largest producer of degreed engineers (mechanical, electrical and civil) in the Pacific Northwest and 10th largest undergraduate ME program in the US. WSU offers a statewide network with 6 campuses, 3 research and education centers, 17 small business development centers, and 38 county extension offices.





PUBLIC/PRIVATE PARTNERSHIPS

▲ **Global Innovation Exchange (GIX)** is a university-industry nexus for interdisciplinary education in technology innovation. In partnership with corporate, government and non-profit organizations, GIX delivers transformational learning experiences through world-class graduate and professional development programs. Founded by the University of Washington, Tsinghua University, and Microsoft, GIX brings together top faculty and learners from around the world to work closely with industry, non-profit, and government partners, doing so by delivering two master's degrees and a variety of professional learning programs.



◀ **5G Open Innovation Lab** offers entrepreneurs access to researchers, academics, startups and enterprises with global scale and reach. The program supports 30 mixed staged companies annually from Seed to Series C to collaborate directly with our global platform partners and industry leaders. No other location in the world is home to such platforms as Microsoft Azure and companies like T-Mobile.



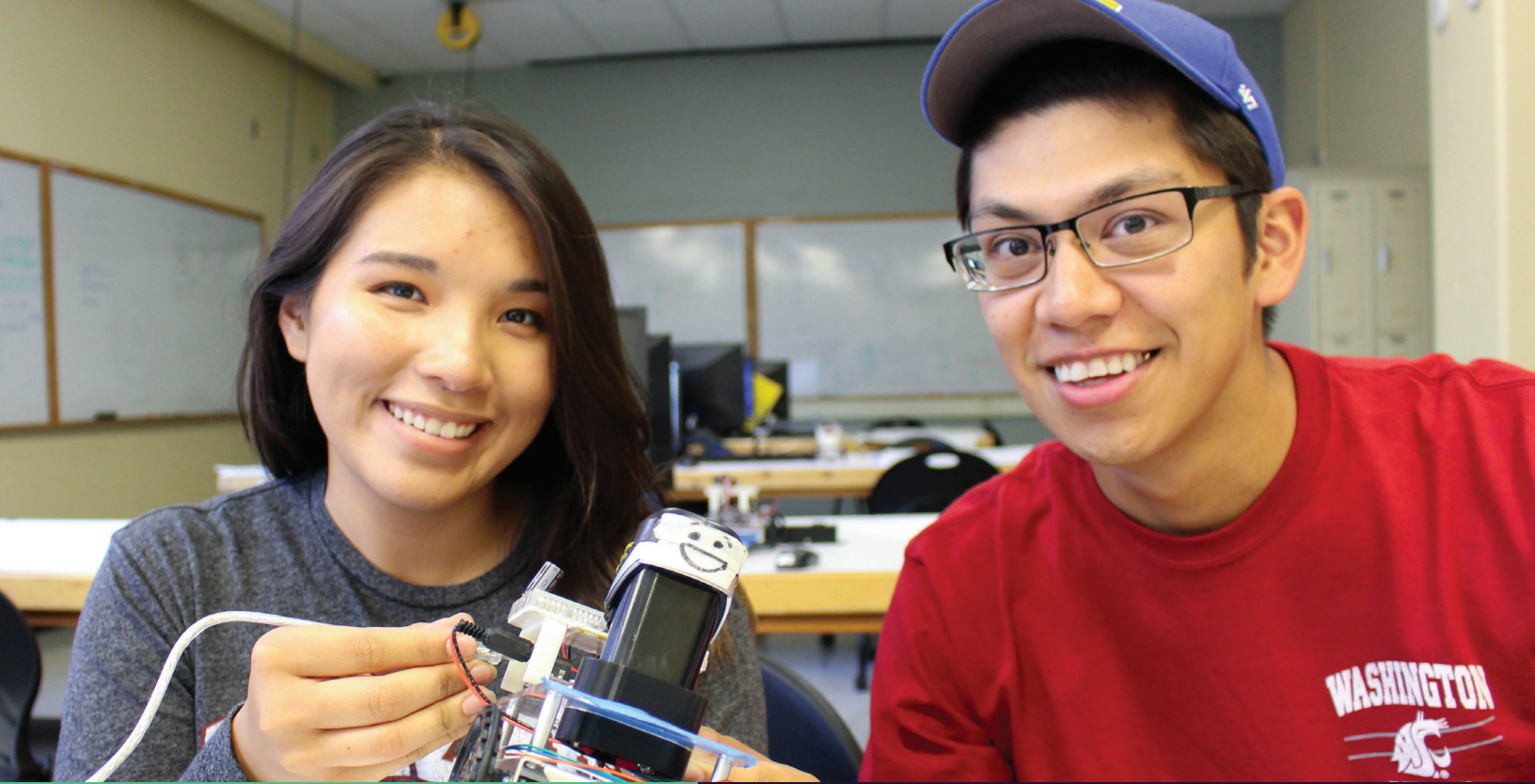


QUALIFYING AND DIVERSIFYING TECH TALENT

▲ **Apprenti** delivers registered apprenticeship programs to bridge the tech talent and diversity gaps. By adapting the time-tested model of apprenticeship, Apprenti helps employers meet evolving workforce needs and trains future tech workers with an emphasis on underrepresented groups including women, people of color, veterans, and people with disabilities. Apprenti's programs are industry recognized and federally approved for employers with tech talent needs.



◀ **Ada Developers Academy** prepares women and gender expansive adults to be software developers while advocating for inclusive and equitable work environments. It prioritizes serving Black, Latine, Indigenous Americans, Native Hawaiian & Pacific Islander, LGBTQIA+, and low-income people. Ada's cost-free training program includes a collaborative learning environment, individualized support (mentors, tutors, a network of mental health supports, affinity groups), and an applied learning internship.



TRADE ASSOCIATIONS



The Washington Technology Industry Association (WTIA) is a consortium that includes a not-for-profit member trade association, a not-for-profit tech apprenticeship intermediary (Apprenti), and a for-profit corporation providing business services (HRBI). The organization's mission is to foster a robust, equity-centered technology sector that empowers thriving

communities. WTIA recruits technology companies and allies that view diversity as a competitive advantage, value collaboration as essential to sustainable growth, and fully embrace the opportunity to partner with and empower the communities in which they operate.



TechAlliance

The Technology Alliance is a statewide, not-for-profit organization of leaders from Washington's technology-based businesses and research institutions united by a vision of a vibrant innovation economy that benefits all of state citizens. Through programs, events, data analysis, and policy activities, TechAlliance advances

excellence in education, research, and entrepreneurship to support the growth of high-impact industries; the creation of high-wage jobs; and economic prosperity for the entire state.

Greater Seattle Partners (GSP) is a public-private partnership that leads regional economic development through global business attraction, site selection and investment and trade opportunities.

For more information about our region visit greater-seattle.com.



**GREATER
SEATTLE**
PARTNERS